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what is a market leader a market leader is a company with the largest market share in an industry that can often use its dominance to affect the competitive landscape and direction the market

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market leader refers to a company that holds the largest market share in the sector that it operates in a market leader will typically enjoy the largest fraction of total sales in a given market a market leader tends to outperform its competitors in metrics that measure business success

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any company organization product or brand with the biggest market share in an industry is known as a market leader certainly in most markets the market leader has the highest percentage of total sales it might also outperform its rivals in terms of brand loyalty perceived value distribution coverage image pricing promotional

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