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lo 1 know the four key questions that form the foundation of any service distribution strategy what how where and when lo 2 describe the three interrelated flows that show what is being distributed

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this chapter discusses distributing services through physical and electronic channels it covers determining service delivery options place and time decisions delivering services online the role of intermediaries and distributing services internationally

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distribution services encompass the last or one of the last legs of the supply chain when goods reach their final destination this link in the supply chain is essential distribution services can include warehousing delivery or both

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japan s main logistics and distribution point centers are in the countries major ports in tokyo yokohama kobe osaka and fukuoka for detailed information on distribution channels for specific products and sectors please contact the u s embassy commercial section

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our structured approach for finding distributors abroad alliance experts has a proven methodology to start or increase your sales in a new market our local teams in over 30 countries help you define your pitch and to find and convince the right sales channels or clients

five star distributing

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since 2005 five star distributing has been representing over forty different suppliers and nearly one hundred and fifty different brands of beer while proudly serving 1 100 retail customers and almost 800 000 consumers in northeast indiana

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tokyo is the economic center of japan most of japan s printing broadcasting telecommunications banking insurance and financial services companies are based there and many prominent international corporations are either headquartered in tokyo or have their main japanese offices there

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located in columbia city in the center of it s 12 county footprint five star distributing continues to service the north east half of the state with the same detail at retail indiana beverage is known for

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our distribution strategy services get your content the attention it deserves with a custom plan based on your unique goals we target your strongest channels and use our established networks to maximize your reach then measure and analyze the results of our efforts

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